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INTERIM REPORT Q3 2020

ROY Asset Holding SE: Third quarter results are in line with expectations

Hungen, November 30, 2020 - During the first nine months of fiscal year 2020, ROY Asset Holding SE generated revenues in the ceramics sector of EUR 5.7 million. The real estate activities generated significant revenues of EUR 6.8 million.

The scheduled net loss of EUR 10.5 million for the first nine months of 2020 reflects scheduled depreciation of machinery and investments in the Ceramics and Real Estate divisions as well as currency effects. Sales in the Real Estate segment in the first nine months are significantly higher than in the same period of 2019, mainly due to the sale of Kirby Interchange in February 2020. While sales in the Ceramics segment were strongly influenced by the course of the COVID-19 pandemic and were therefore significantly lower than in the previous year at Klingenberg Dekoramik GmbH.

As a result of its activities in the real estate sector, especially from the sale of Kirby Interchange, ROY Asset Holding SE generated significant sales revenues in the first nine months of the 2020 fiscal year. In the ceramics sector, sales of EUR 1.9 million were generated in Q3 2020 (Q3 2019 EUR 2.6 million).

## **Financial position**

ROY Asset Holding SE's fixed assets amounted to EUR 70.3 million at the end of the third quarter of 2020 (December 31, 2019: 105.2 million Euro). Fixed assets are mainly composed of real estate and tangible assets. Current assets of 19.8 million EUR are mainly inventories and other receivables (December 31, 2019: 12.8 million

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Euro). Group equity amounted to EUR 83.2 million as of September 30, 2020 (December 31, 2019: EUR 94.7 million).

# Forecast

The information contained in the forecast report in the Group Management Report in the Annual Report 2019 and the explanations in the 2020 half-year report continue to apply to ROY Asset Holding SE. As explained in the Half-Year Financial Report, ROY expects Group revenue of EUR 14.5 to 16.5 million for the full year 2020. Due to another dynamic development due to the COVID-19 pandemic, we expect revenue at the lower end of the guidance.

# Ceramics

The acquisition of Klingenberg Dekoramik GmbH makes a relevant contribution to the sales development. The market for ceramic tiles is strongly in motion and Klingenberg will continue to focus on highrevenue products and will not participate in the ruinous price competition.

## Real Estate

Real estate projects are developing in line with the delays caused by the COVID-19 pandemic. The largest projects of the Group and its partners, the project development 3300 Main is completed, and we are focusing on increasing the occupancy rate. As of the reporting date 30.09.2020, the occupancy rate was approximately 28%. The planning on the Haverstock project up to the building permit in Q1 2021 is on schedule. The four single family homes with 3,800sqf in the Houston area are approved. Construction will start as soon as the financing is completed. The Jurupa Valley project experienced significant delays due to COVID-19 and resulting planning delays. We are now expecting the final building permits in Q1 2021.



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#### **Events after the reporting date**

In October 2020, a capital increase was made in the "3300 Main" project, in which ROY participated with approx. 0.9 million Euro. Due to COVID-19 related delays in completion, this capital measure was necessary.

On December 15, 2020, trading of ROY Asset Holding SE shares on the Third Market in Vienna will be discontinued. The previous listing on the Vienna Stock Exchange as secondary market is no longer relevant for ROY.

There is currently another single-family home in Escrow and the closing is expected in December 2020.

## About ROY Asset Holding SE

ROY Asset Holding SE is a project developer focusing on the USA in the fast-growing regions of Los Angeles/California and Houston/Texas. In the ceramics sector, ROY is active as a manufacturer of high-quality ceramic tiles, "Made in Germany", for use in medium to high-priced premises and businesses.

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